

12 August 2025

Letter of reference: Precious Abegunde

Placeholder document. Replace with a real signed reference before publishing.

To whom it may concern,

Precious worked with us for nineteen months, first on a cassava aggregation pilot in Ekiti and then across the whole commercial side of the business. I hired her to talk to farmers. She ended up rebuilding how we priced.

Three things I would want a future employer to know.

1. She reads a spreadsheet and a room with the same attention.

Our margin model had a rounding error that had been quietly costing us about 4 percent per consignment for two seasons. She found it in her third week, while she was supposed to be learning the CRM.

2. She is genuinely comfortable being the bearer of bad news.

She told me to walk away from a distributor I had spent four months courting. She was right, and she said it in front of the team, which took more nerve than saying it privately.

3. The technical background is not decoration.

Her laboratory and programming training means engineers explain things to her once. On the cold-chain project she wrote the sensor logging herself rather than waiting on a vendor.

What she is still learning: she over-prepares. I have watched her build a twenty-slide deck for a conversation that needed three bullet points. She knows this about herself and is working on it.

I would hire her again without hesitation, and I am happy to speak to anyone considering it.

Regards,



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